#### NEW CLIENT WELCOME PACKET

# The Rupp Peri Group





Tim Rupp & Giffian Peri

Your Trusted Real Estate Consultants

Tim: 636.734.1936 | truppsells@gmail.com Gillian: 636.544.3913 | gillianperi@gmail.com



# Welcome

Thank you for spending your time to review us!

#### Who are we?





Tim Rupp, founding partner of The Rupp Peri Group, brings over 20+ years of experience to the team and has successfully helped over 500+ families achieve their goals whether buying, selling, investing or building new. His hard work, dedication, charisma, and technical knowledge along with his passion for Real Estate has helped him maintain a reputation of being one of the Top Agents since he started in the Saint Louis market. Tim is also an accomplished Airline Pilot formerly with TWA and a Captain with JetBlue Airways. When he's not helping others, you'll find him with his family, on the golf course, fishing or flying.

Gillian Peri has been helping people achieve their ideal home buying and selling goals for over 9 years. Gillian joined Tim Rupp as a member of The Rupp Peri Group in 2013 and the focus has always been on superior dedication to great service by establishing trust and expertise for all their clients. Tim and Gillian work as partners and have consistently been ranked as top performers at Keller Williams and within the St. Louis Real Estate Market. She brings a wide range of experience as Gillian is a landlord and rehabber/investor as well as specializing in relocations. She is also an expert at new home construction.

#### What makes us special?

## • We Are A Team

We all work together for YOU



You aren't just hiring one agent, you are hiring a team of 7 accomplished individuals ready to make your real estate journey and transition as smooth as possible. Collectively working together and bringing all of our expertise to the table to go above and beyond meeting every clients needs. When you work with The Rupp Peri Group, you become family and we are there for you every step of the way.

# Our Team

# Our amazing team to guide you through the whole process



**Misty Ostrem** 

With over 20 years of business and sales experience, Misty Ostrem brings her sales and entrepreneurial expertise to The Rupp Peri Group. She brings great service, trust, and knowledge to all her real estate coworkers and clients.

(515) 491-5519 mistyostrem@gmail.com



**Matthew Shelby** 

Matthew and his family have long been involved in the investor side of real estate, and have been working with the Rupp Team for many years. Matthew loves working with clients to help make sure they achieve their goals.

(636) 795-4945 mjshelby97@gmail.com



**Krista Ney** 

Krista Ney joins The Rupp Peri Group, bringing with her nearly 27 years of business management, sales/marketing, and customer service experiences. Krista excels at multi-tasking, organization, and attention to detail.

> (636) 236-2862 ney.krista@gmail.com



Fabi Meyer

Fabi Meyer (aka. "Fabi the Fabulous"), is our extremely detailed <u>Transaction Coordinator</u> that succeeds at any given task. Fabi is tasked with assisting you through the maze of paperwork. She is a licensed Real Estate Agent with over 18 years of experience.



**Lexi Rupp** 

Lexi is our <u>Marketing Coordinator</u> that handles our day-to-day marketing responsibilities. She understands the digital world and finds ways to reach new clients, maintain existing client relationships, get important information out to the community, and showcase new listings.

### Our Commitment

What can you expect?

#### • Professional Integrity

The Rupp Peri Group always provides honest feedback to their clients. We are upfront and will tell you the truth based on our experience with home values, market values, potential necessary steps prior to selling/buying a home, etc. As real estate agents, it is our job to point out potential red flags when viewing prospective homes and to guide you based on our expertise knowledge.

#### Promotion of Property

Marketing our clients homes is an area we excel in and have had great success. The team has a dedicated marketing coordinator who comes with extensive marketing experience to provide you with the best property promotion. It is a win-win for you as we know where, how, when, and what to promote when it comes to your property. We also have professional photography to showcase your home.

#### Proven Track Record & Success

When buying a home, you should expect that your real estate agent has a proven track record and a recent sales history. One big mistake that sellers/buyers make when choosing an agent is not asking about their sales success. We have over 20 years of experience and knowledge to help you with all your real estate needs. Not only that but our proven track record has allowed us to help over 600+ families sell and buy their dream homes.

#### Frequent Communication

It's essential that when buying or selling a home in this competitive market, your real estate agent is staying in frequent contact. One of us will serve as your main contact but we want you to know that you can contact any of us at any time. We all vow to keep you updated with everything involving your real estate journey. To ensure this happens, our dedicated transaction coordinator is readily available to answer any and all of your questions. We are here for you always.

### Our Services

Services available to clients

If you partner with us we have valuable connections around the area to help coordinate:

Estate sale services
Staging
Painting
General contracting
Repurposing of household items
Professional cleaning
Moving services
Landscape

### What We Do

What all can we help you with?



- Buying
- Selling
- Investing
- Home Updates Consultation

- Relocation
- Vacation
- Land
- New Builds

### Reviews

#### Personal Testimonies from our amazing clients

"Tim has been an amazing friend and real estate agent. We have been working together for 12 years. Gillian has been there every step of the way. They have dedicated immense amounts of time and energy to meeting our needs. We have sold, bought, and now built a home with the team. I would recommend them 10 times over."

-Eric Eubank

-Denton Bruce

"I can't say enough about the level of professionalism, support, and true care that I received when purchasing my home with The Rupp Peri Group. I have no idea how I would've gotten through the 5 weeks from sale to move without this team."
-Robyn Crecelius

"Tim was professional and extremely knowledgeable about the area and real estate. Definitely experienced and very personable. Great negotiator and just really knows real estate. Gillian also works with Tim and she is wonderful too. She is knowledgeable about real estate and what it takes to get a home to sale with staging"

"Misty has gone above and beyond with the purchase and sale of our homes. Since we were looking for something with very specific parameters, it took quite a while, but she never gave the impression we were inconveniencing her or dragging things out. She took the time to walk us through every step of the purchasing process and answered so many questions. We would highly recommend working with her or her partners."

-Amy Johnson

"I would highly recommend enlisting the Rupp group to assist you when building a new house. They were super helpful during the negotiations, and got us the best deal with the builders. Gilian helped me with the selection in and outside of the house, from choosing floors and granite to choosing the color of the front door. Our house turned out beautiful! Tim went to the final walk thru with us and was very helpful in getting everything done right. I would not build a house without their help!"

-Rhonda Mozingo

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### Houses we have sold •

Some houses we have represented the buyer too



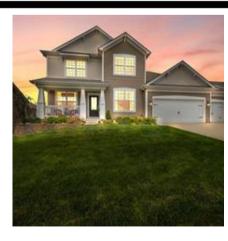


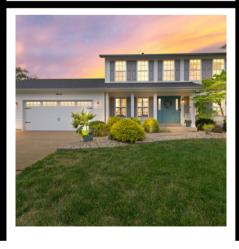


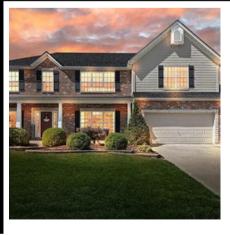












### Our Promise

Down the road...

If you ever have any real estate questions do not hesitate to reach out. No question is too small. We encourage our client family to stay in touch with us as things pertaining to your home arise. Expect to hear from us as we discover new information about the world of real estate and home ownership. We want you to be educated as a homeowner.